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RUEAIIA/CIA WASHINGTON DC 0000  
RUCPDOG/USDOC WASHINGTON DC 0000  
RUEKJCS/SECDEF WASHINGTON DC  
RUEPINS/HQ BICE INTEL WASHINGTON DC

UNCLAS STATE 029851

SIPDIS  
QUITO FOR JARAHN HILLSMAN

E.O. 12958: N/A  
TAGS: [ETTC](#) [KOMC](#) [EC](#)  
SUBJECT: BLUE LANTERN LEVEL 3: POST-SHIPMENT END-USE CHECK  
ON LICENSE 050118116

REF: 2006 BLUE LANTERN GUIDEBOOK

¶1. This is an Action Request. See paragraphs 2-4.

¶2. The Department's Office of Defense Trade Controls Compliance (PM/DTCC) requests Embassy's assistance in conducting a post-shipment check on license 050118116 for the export of inertial measurement units (IMUs) to Ecuador. Embassy is requested to complete this Blue Lantern check within 45 days. Lack of response to a Blue Lantern check will affect pending and future licenses involving parties to this license.

¶3. Reason for request: Need to verify Ecuador Ministry of Defense (EMOD) relationship with foreign consignee, Israeli Aerospace Industries (IAI) and need to verify compliance with license provisos.

¶4. ACTION QUITO: Embassy is requested to make inquiries with appropriate host government officials to determine if the EMOD has received the IMUs from IAI and that the articles are being used for the purpose stated on the license. Department also requests that Embassy verify compliance with U.S. Department of Defense provisos stipulating that the IMUs are not approved for use on Category I Unmanned Aerial Vehicles (UAVs). Export data indicates that items worth \$117,050 shipped from the United States on October 3, 2008. Post is requested to exercise its contacts within the Ecuador MOD to verify this order.  
END ACTION.

¶5. Details of license application:

DTC Case: 050118116

QUANTITY/COMMODITY:

9 H-0184 Inertial Measurement Unit

License Value: USD 117,050.00

SELLER:

Crossbow Technology, Inc.  
4145 N. First Street  
San Jose, CA 95134  
POC is Michael P. Dierks, Tel. 408-965-3300

FOREIGN CONSIGNEE

Israeli Aerospace Industries Malat Division  
Ben Gurion International Airport  
LOD, 70100

Israel  
POC is Samuel Almagor, Tel. 972-3-9359335

FOREIGN END-USER

Ecuador Ministry of Defense Navy Command  
Exposicion and Recoleta Streets  
Quito  
Ecuador  
POC is Jose Mino Alcivar, No Tel. provided

PURPOSE:

For Heron and Searcher 2 UAV for avionics system

¶6. Submitted in support of the license application were the following documents (PM/DTCC can fax documentation to post upon request):

--Purchase Order No. U000017245 submitted by Israel Aerospace Industries on July 1, 2008, signed by Esti Atias and Samuel Almagor

--DSP-83 Nontransfer and Use Certificate submitted by Ecuador MoD, signed by Capitan De Navic, Director General Jose Mino Alcivar on July 16, 2008; and by Israeli Aerospace Industries, Director of Material, Rami Cohen on July 8, 2008

¶6. Please slug reply for PM/DTCC - BLUE LANTERN COORDINATOR and include the words "Blue Lantern" and the case number in the subject line. PM/DTCC can fax documentation to post upon request. POC is Tim Mazzarelli, Phone: 202-663-3867; Email: MazzarelliTP@state.gov; SIPRNET: MazzarelliTP@state.sgov.gov. The Blue Lantern Guidebook (ref) is available as a PDF file in the Bunche Library's E-Book Collection on the DOS Intranet: <http://buncheelectroniclibrary.state.gov/ebooks/BlueLanternGuidebook2006%20final.pdf>

¶7. Department is grateful for post's assistance in this matter.  
CLINTON